

Provider Briefing for Residential Support Services Panel Agreement

**07 November 2025** 



### Welcome and opening Karakia

#### **Welcome and Introductions**

Presenters:

**Catherine Poutasi** 

GM Commissioning and Funding - DSS

**Trish Davis** 

Director Contracts and Funding - DSS

**Michael Hiscox** 

Director Procurement and Commercial – DSS

#### **Opening Karakia**

Whakataka te hau ki te uru, Whakataka te hau ki te tonga. Kia mākinakina ki uta, Kia mātaratara ki tai. E hī ake ana te atakura. He tio, he huka, he hauhū. Tihei Mauri Ora!



## Introduction and overview

#### This session will cover:

Item:	Speaker:
<ul> <li>About DSS and Community Residential Services</li> </ul>	Catherine Poutasi
<ul> <li>An overview of the panel contract model</li> <li>Feedback received and changes to the contract</li> <li>Key areas of the contract</li> </ul>	Michael Hiscox
<ul><li>Transitioning to the new contract</li><li>What to expect</li></ul>	Trish Davis
Q&A	DSS Team

## **About Disability Support Services**





DSS was established as a business unit within the Ministry of Social Development (MSD), following an independent review of disability supports in September 2024.

DSS is responsible for providing essential support to around 50,000 disabled people, tāngata whaikaha Māori and their whānau, as well as equipment and modification services for approximately 100,000 New Zealanders.

The immediate priorities for DSS include:

- Stabilising and strengthening operations.
- Better managing cost pressures and improving consistency, fairness and transparency.
- Designing a sustainable system that provides certainty for the future for people, whānau, and carers receiving supports and services.



## Our purpose

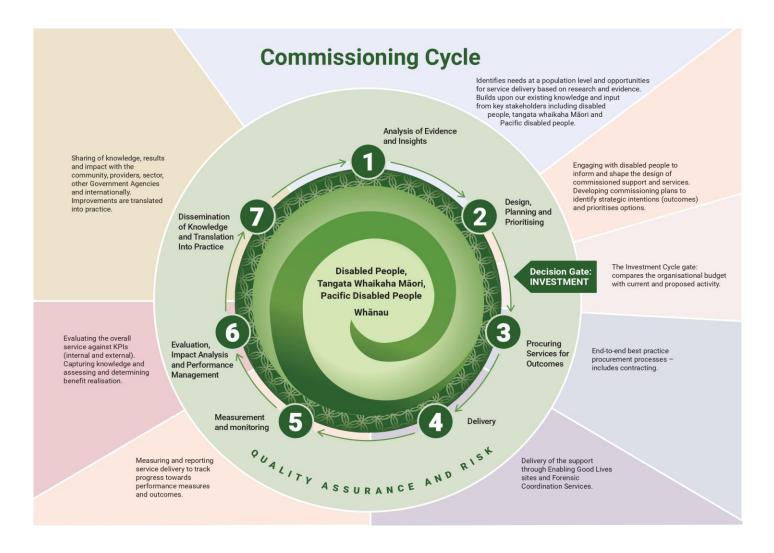
 DSS plays a critical role as a commissioner, funder, and steward of disability support across Aotearoa.

Commissioner	Funder	Steward
Ensuring services are	Fair and transparent	Ensuring high quality,
effective, efficient, and	distributer of funding to	suitable, and safe services
responsive now and in the	enable high quality of	are delivered throughout
future	services	the system

 DSS fits in a wider system of disability supports across government including Health, Education, Social Development, Transport and Accident Compensation.



## **DSS Commissioning Cycle**





## **Community Residential Services**

The aim of Community Residential Services is to provide a range of opportunities for disabled people who require high levels of support, to foster relationships and to maximise their inclusion and participation in the community.

Disabled people are supported to achieve goals, engage in life enhancing activities, have opportunities for learning and employment, participate in family and social life - like others at similar stages of life.

Key outcomes to be delivered through this service are:

- a good quality of life and a place to live in that feels like home, upholds personal dignity, independence, and respects privacy, and
- 24-hour support at the level necessary for people to have a safe and satisfying home life.

The following types of Community Residential Services are considered in this procurement:

- Community Residential Services for People with Intellectual Disabilities (ID).
- Community Residential Services for People with Physical Disabilities (PD).



## **Community Residential Support Services**

Community Residential Services in Community Group Homes (the Services) for Disabled People who need this level of support, so that they can enjoy a good quality of life and live in a place that feels like home, one that upholds personal dignity, independence and respects privacy.

24-hour support at the level necessary for Disabled People to have a safe and satisfying home life

Ensuring Disabled People have a range of opportunities to foster relationships and to maximise their inclusion and participation in the community

Ensuring Disabled People are supported to achieve goals, engage in life enhancing activities, have opportunities for learning and employment, participating in family/whānau and social life

Ensuring Disabled People are supported by staff who understand their means of communicating and can communicate effectively with them

Working flexibly with Disabled
People to determine how support
can best be provided in the home
and community

Putting Disabled People at the centre of support so that they have greater choice and control over their home and environment



## Outcomes we are aligning to

We are seeking to deliver the following long-term outcomes through these services:

- 1. Improve the experience of disabled people receiving residential support: To drive service quality improvement by strengthening quality and safeguarding mechanisms.
- 2. Improve access to and appropriateness of services: To ensure disabled people can obtain the right services at the right time, irrespective of income, geography and cultural background.
- 3. Stabilise the price of residential support: To create a residential support system that is fair, consistent, transparent, and sustainable.



## **Request For Application Process**

16 June to 30 July

104 Applications

97 Being taken through to award

14 New providers

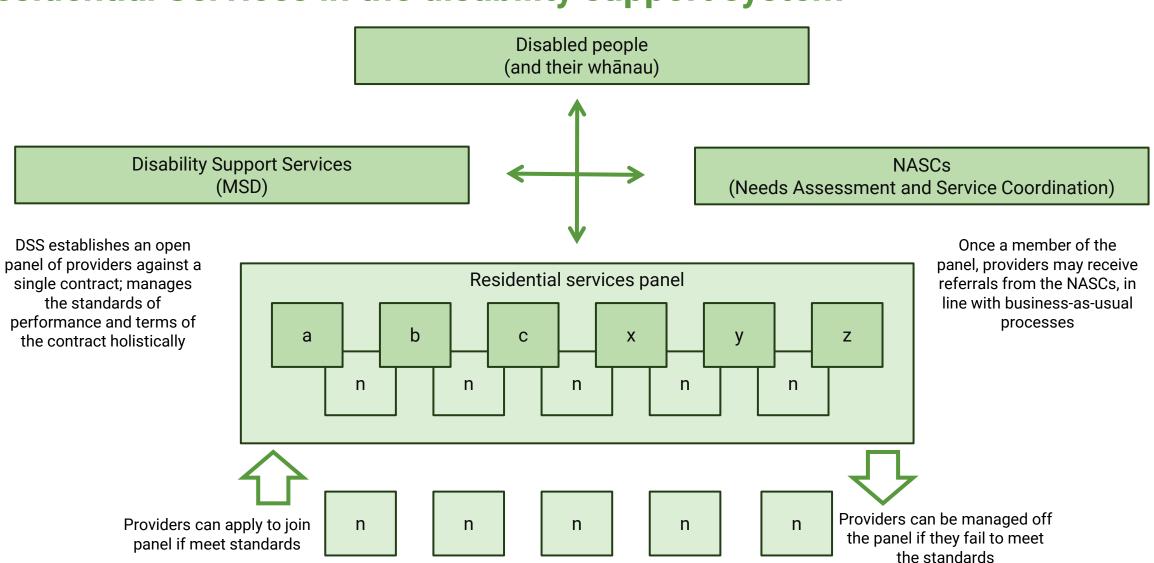


## The contract structure





#### Residential Services in the disability support system





#### Benefits of this model



Sets a clear and consistent expectation of standards



Consistency and clarity in contract obligations across the market



Long term commitment and certainty, with future flexibility built in



Embeds the new pricing model for CGH



Ability to onboard new providers to the same standards with ease

## MINISTRY OF SOCIAL DEVELOPMENT TE MANATŪ WHAKAHIATO ORA

## The structure of the draft panel contract

DSS residential panel contract artefacts		
Panel agreement	The agreement that DSS and providers sign, containing the key details and references to service areas.	<ul><li>Contract Documents:</li><li>Panel Agreement (to be completed for each provider)</li></ul>
Residential Services Panel Terms and Conditions	The standard terms applied across the Residential Services Panel, regardless of service area.	
Service specific contractual documents	Contract documentations specific to the Community Residential Services. These reflect the specific needs, processes, and procedures for each service area.	<ul> <li>Contract Documents:</li> <li>Schedule 2 – Funding</li> <li>Schedule 3 – Reporting</li> <li>Schedule 4 – Performance Management</li> <li>Service Specification</li> </ul>

# Feedback received through the RFA







## Feedback received on the contract

Over 200 pieces of feedback on the contract

#### Wide ranging themes including:

Variations Intellectual Property

Records Payment during temporary absences

Changes to term / pricing Payment following death

Audit H&S

Worker rights Financial transparency

Performance



## Responses and changes from feedback

This section touches on key areas of feedback and some changes made as a result of feedback.

All changes can be found on the DSS website at <a href="https://www.disabilitysupport.govt.nz/providers/contracts/residential-based-support-services">www.disabilitysupport.govt.nz/providers/contracts/residential-based-support-services</a>





## Term, Rights of Renewal, and Variations

Clarity on the term (consistency)	(Clause 5)
Periodic reviews through the term (i.e. pricing)	(Clause 5)
Agreement to rights of renewal / right to negotiate	(Clause 6)
Clarity on unilateral variation (scale of change)	(Clause 49)



## Policies and Procedures, and Safeguarding

Required policies and procedures in relation to safeguarding (various amendments)	(Clause 10)
Working with external safeguarding services	(Clause 10)
	(Clause x)
Linkage to exit policy, through the service specification	(Clause x)





## **Audit of Services and Financial Transparency**

Amended audit types to better align to the new enhanced audit programme	(Clause 31)
Adjusted financial reporting types to ensure transparency	(Clause 27 and Schedule 3)



## Performance, Termination, and Transition

Adjusted engagement around changes to performance measures, i.e. DSS will engagement with providers	(Clause 31)
Improvement plans process – some feedback	(Clause 34)
Termination conditions – clarity on positions	(Clause 44)
Wind down and transition	(Clause 45)



## Funding, costs, and invoicing

Invoices and payments – amended to better reflect the processes and timeframes for payments	(Clause 18)
RSS and linkage with the funding model (required)	(Clause 19)
Overpayments / repayments	(Clause 20)
Extraordinary costs – amended to reflect process – note limited circumstances	(Clause 14)
Funding for services – process for review	(Clause 13)



## Payment during absences and following death

Payment during temporary absences, various amendments, including 'leave' timeframe from 28 to 42 days.	(Clause 15)
Introduced a new condition / model to trial different arrangement	(Clause 15)
Payment following death, changed from 5 to 14 days.	(Clause 17)



## Other areas:

Subcontracting: Adjusted mechanism for approving sub-contractors	(Clause 50 and Panel Agreement)
Intellectual Property: Adjusted	(Clause 42)
Publication endorsement and no derogatory remarks: Amended and removed	(Clause 59)
Various references to family/whanau/advocates	(throughout)

# Next steps and how the future looks







## Timeframes next steps

Contract award and transition	
Contract offers and improvement plans	w/c 10 November 2025
Contracts to be signed by (validity period)	28 November 2025
Contract start date	01 December 2025
Contract management	
Engagement from Contracts and Funding Team (Contract Managers)	From 01 December 2025
First payment under new model	20 January 2026

#### **Open Panel**

Note: Panel reopens for applications from 01 December for new providers to apply and join



## DSS - Contracts and Funding Team

Regular engagement with providers

Contract Managers will be your primarily points of contact

Currently implementing our new DSS operating model



## Support, responses and contacting us



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## Support

## Disability Support Services

Contact DSS Commissioning for support or clarification in responding:

dss\_commissioning@msd.govt.nz

## Any questions?

You can also reach out to the DSS Commissioning Team at:

dss\_commissioning@msd.govt.nz





## **Closing Karakia**

Kia whakairia te tapu

Kia wātea ai te ara

Kia turuki whakataha ai

Kia turuki whakataha ai

Haumi ē. Hui e. Tāiki ē!